

Chapter 20

COLLABORATIONS AND MEMORANDUM OF UNDERSTANDINGS

TITLE: MEMORANDUM OF UNDERSTANDINGS			
SECTION :	COLLEGE	PAGE NO.	
REVISION NO :	00	DATE:	SEPTEMBER2020

20.1 Collaborations

Nature of activity	Participant	Source of financial support	Duration
Collaboration with SASI Engineering college(A),Tadepalligudem for Student Exchange programme	Students of B.Sc (MPCs) of this college	College funds	3
Collaboration with SASI Degree college(A),Tanuku for Student Exchange programme	Students of B.Sc (MPCs) of this college	College funds	2

20.2 Memorandum of Understandings

Organisation	Date of MoU signed	Purpose/Activities	Number of students/teachers articulated under MoUs
Sri Mullapudi Venkataraya Memorial Polytechnic College Tanuku	04/12/2018	To promote and enrich learning process and possible placement of the diploma students of party 2 and for absorption of quality instructors for the party 1 Providing skill development programs for improvement of employability of the students	19
VASISTHA MARIAN A Hatchery of prawn seed culture, Kavalipuram, Iragavaram madal, West Godavari dist, AP	11/12/2018	the water samples will be analyzed by the students in the practical class work. The hatchery will supply the samples for analysis free of cost. Hatchery provides placement assistance to the outgoing students	24
FORTUNE LAB PALAKOL	26/02/2019	The water samples will be analyzed by the students in the practical class work. Fortune Lab will supply the requirement of apparatus.	52
Z P H Boys High School, Tanuku	14/12/2018	To promote practical learning experience to the students of degree colleges and encourage the school children for higher studies. Guest Lectures Short time training by the Faculty members party 1 and party 2 in their respective institutes	104
Z P H Boys High School, Peravali	14/12/2018	To promote practical learning experience to the students of degree colleges and encourage the school children for higher studies. Guest Lectures Short time training by the Faculty members party 1 and party 2 in their respective institutes	43
APSSDC	15/11/2018	As an extensive activity, imparting required training for employment to unemployed youth of local society	100



ఆంధ్రప్రదేశ్ రాష్ట్రం ANDHRA PRADESH
23.600 Date 29/11/2019 100/-
Sold to S.C.I.M. Government Degree College Tanuku.
to whom Principal : J. Sanath Kumar.

Y. K. Kedareswara Rao
U 047397

Y. KEDARESWARA RAO
Licenced Stamp Vendor
L.No. 05-11-006/2011
RL.No.05-11-006/2017 to 2019
5th Ward, ELURU-2, Ph: 9247294010

MEMORANDUM OF AGREEMENT

BETWEEN

Andhra Pradesh State Skill Development Corporation (First Party)

AND

S C I M GOVERNMENT DEGREE COLLEGE, TANUKU (SECOND PARTY)


This Memorandum of Agreement (MoA) is entered into on 29 day of November, 2019.

Andhra Pradesh State Skill Development Corporation, represented by the Executive Director-ED having its office at Door No. 78/1, G&J Infra Inforsight Building, Pathuru Junction, Tadepalli - 522501 (hereinafter referred to as "APSSDC" or First Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the One Part.

And

The S C I M Government degree college represented by J Sanath Kumar, The Principal, having its registered office at Tanuku; having a Educational Institution by the name S C I M Government degree college located at Tanuku (hereinafter referred to as "Employability Skill Centre (ESC)" Second Party, which expression shall unless repugnant to this context or meaning thereof, includes its successor in office, legal representatives and permitted assigns) of the other Part.

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WHEREAS

- (a) APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of the knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with Industrial growth of the State.
- (b) In its endeavors to enhance the Employability Skills of Under Graduate and Post Graduate course perusing students, APSSDC has selected some of the leading Degree/PG Colleges for providing the infrastructural facilities additionally required for running the Skill Development programs. In this direction, the first party intend to establish Employability Skills Centres (ESCs) in progressive UG/ PG colleges/ Autonomous institutions / Govt Colleges / University Campus PG colleges. Through this MoA, APSSDC intends to associate with S C I M Government degree college to train different segments of students and Job seeking youth in systematic enhancement of Employability Skills towards gainful employment for students / Job seekers;
- (c) The Second Party having been into Educational services through its College by name S C I M Government degree college submitted a proposal to the first party, upon understanding the requirements and functions of proposed Employability Skill Centres (ESCs). As the second party has intention and requirements as per criterion and agreed to provide services to the first party on the terms and conditions as set forth in this MoA.
- (d) In pursuance thereof, the parties have agreed to enter into this Agreement.

A. PURPOSE:

The purpose of this MoA is to sort out the roles and responsibilities of both parties in establishing and managing Employability Skill Centres (ESCs) for UG/ PG studying candidates in various Degree/PG Colleges/University Campuses to enhance employability of students.


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ROLES AND RESPONSIBILITIES:

B. FIRST PARTY

APSSDC shall

- provide a platform for registration of trainees online and mapping of institutions and students;
- identify and provide course curriculum to suit latest and future technologies;
- prepare over all calendar programs and communicate to Second Party;
- Organize Training Programs for all Under Graduate and Post Graduate students. The programs would be of nature, common core (for all students); and modular (elective in nature) and Community specific modules;
- appoint required manpower to manage and co-ordinate Trainings in ESCs;
- install requisite IT infrastructure as listed in Annexure in the Employability Skills centers (ESCs) in the earmarked rooms by the second party;
- shall prepare Operational Guidelines for ESC to be followed by both the parties;
- take care of insurance, regular maintenance and consumables items pertaining to Hardware provided;
- have right on any undefined business and activity that falls under purview of this MoA;
- exercise its right to cancel the permission now granted to the colleges/institutions in the event of not fulfilling their obligations.

C. SECOND PARTY


The College/ Institution shall

- provide the building space in terms of Two (2) Computer Labs and One (1) E-Class room with a minimum seating capacity of 50 each room space at the College premises to the First Party for establishing the Employability Skill Center allocated. The second party shall ensure adequate furniture and electrical fixtures in the class rooms and labs;
- be responsible for ensuring proper physical security of the IT & other electronic Items as per Annexure-1. Towards security, the second party shall do necessary arrangements and ensure the security for the items;


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- shall ensure internet connectivity of 150Mbps bandwidth;
- shall mobilize faculty and students of the college/institution for trainings and Certification;
- facilitate trainings for different segments namely students within campus, students from other colleges, job seeking youth and the college shall allow its students to attend programs, take assessments and interviews as per schedule communicated by first party;
- provide separate Toilets to the boys and girls, who undergone training at the Employability Skill Center;
- put necessary efforts and ensure maximum participation of students belonging to Scheduled Caste (SC) and Scheduled Tribe (ST) Categories in the college;
- appoint a Centre Coordinator as Single point of contact person (SPOC) for all admin and programme related activities at the Employability Skill Centre for smooth running of the ESC;
- actively participate in the ESC Programs, communicate feedback from the college and students, suggesting for betterment of the ESC programs towards maximizing reach;
- arrange for common facilities of housekeeping, security, electrical supply, Drinking and Usage water to the Toilets for the Employability Skill Center students;
- ensure to mark the daily attendance of candidates in the suggested mode (manual or biometric or iris scan or so) by the SPOC of Second Party in coordination with ESC Coordinator;
- facilitating in collecting the registration fee as communicated by the First Party, from the candidates provided by the Second Party;
- shall follow Operational Guidelines of ESCs in maintaining activities in ESCs.

Compliances:


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monitoring system at APSSDC on a real time basis and also through the monitoring committee of APSSDC.

- **Management Information System:** To submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by APSSDC.
- Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action if found to be:
 - ❖ Charging capitation fee or indulging in any other malpractice
 - ❖ Provided false data in their reports
 - ❖ Unable to achieve targets set by APSSDC/themselves in Proposals consistently

Any non-compliance with the terms and conditions of this Agreement.

D Responsibilities of both the Parties

Both the Parties agree that:

D.1 The Parties shall diligently perform their respective obligation under the Arrangement as per the procedure set forth above.

D.2 Neither Party shall share any Confidential Information with any other party. The sharing of such database by each other will be on trust that it will not be used by either Party for providing any kind of information to any third party.

D.3 The Parties agree to use the Confidential Information only for the purposes of this Arrangement and only as permitted herein under this MoA.

D.4. The ESC shall exclusively be used for in program to be assigned by the First Party to Second Party.

E: Ownership of assets: The ownership of the IT infrastructure/assets lies with APSSDC whereas the second party, would be the custodian of the installed assets.

F. Arbitration: The Parties shall endeavor to resolve all or any dispute or difference arising out of or in connection with this MoA, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s


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1990 as amended from time to time. The arbitration shall be done by a Sole Arbitrator appointed by APSSDC. The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

G. Termination of the MoA:

APSSDC shall have the right to terminate this MoA without assigning any reasons by giving prior written notice of 60 (Sixty) days through its authorized signatory. Without prejudice to the above, either Party may terminate this MoA by giving 30 (Thirty) days' written notice through its authorized signatory in the event of any material breach of any of the material terms of this MoA by the other Party. The non-defaulting party shall first serve a written notice of its intention to terminate this MoA to the defaulting party highlighting the material breach and giving the defaulting party a period of 30 days or such extended period as may be mutually agreed to within which to remedy the material breach. Should such event of a material breach remain unresolved/unrectified within the said notice period of 30 days or such extended period as may be mutually agreed to, the non-defaulting shall be able to terminate the MoA forthwith.

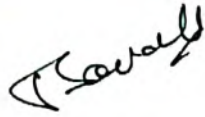
F. Representations and Warranties by the Parties

In addition to the above the Parties hereto represent and warrants to other Parties as under:

- a) That it is duly organized and validly existing under the laws of the jurisdiction in which incorporated and has the necessary corporate power and authority under Applicable Laws to carry on its business and or perform its functions.
- b) That this MoA
 - I. is within its powers and has been duly authorized by it; and
 - II. does not conflict in any material respect with any law or regulation or its constitutional documents or any document binding on it and that it has obtained all necessary consents for the performance by it under this MoA.
- c) That all information set forth in this MoA is true and correct and is not misleading in letter and spirit.

G. Period of validity:

This MoA is effective from 01-10-2018 and shall be in force for a period of **three years**, unless terminated by mutual consent of the parties.


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English, will be issued in writing and shall be signed by the authorized representative of the issuing / serving Party and may be sent by personal delivery or post or courier or facsimile to the address, facsimile number given below. Any such notice or other communication will be deemed to be effective if sent by personal delivery, when delivered, if sent by post, three days after being deposited in the post and if sent by courier, two days after being deposited with the courier, and if sent by facsimile, when sent (on receipt of a confirmation to the correct facsimile number).

I. Communications and publicity:

The Parties shall consult and agree on all and any intended communications, publications, presentations and documentations relating to this Arrangement/ MoA (jointly the "Communication(s)") in advance prior to the intended release. If a MoA cannot be reached, a Party shall have the right to disclaim endorsement and/or dissociate itself from that Communication(s). No party shall use logo/trade mark etc. of each of the parties without obtaining its prior written concurrence to that effect.

J. IT IS MUTUALLY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES THAT:

Amendment: Amendment within the scope of the instrument shall be made by mutual consent of the parties, by the issuance of a written modification, signed, and dated by all parties, prior to any changes being performed but all rights reserved by First Party can change any point of time needed.

Information Ownership: All information provided by First Party shall only be utilized for conducting training and placement assistance and First Party holds no ownership over the content prepared by Second party. First Party will in no way share or distribute any information received with other public or private agencies, organizations, and individuals.

Participation in similar Activities: This instrument in no way restricts First Party from participating in similar activities with other public or private agencies, organizations, and individuals.

Non-Fund obligating document: This instrument is neither a fiscal nor a funds obligation document.



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trust responsibility, substantive or procedural, enforceable at law, by a party against First Party or Second Party.

Relationship: The engagement is on a principal to principal basis and no party shall hold each other as agent and or principal of the other for any liability. This engagement is not intended nor shall be construed as creating a joint venture, partnership or other form of business association.

Assignment: The Second party shall, without the First Party's prior written consent assign, change, charge or otherwise transfer or delegate or share the rights, obligations or any provision of this Engagement to any other person.

Severability: In the event that any provision or any portion of any provision of this MoA shall be held invalid, illegal or unenforceable under applicable law, the remainder of this MoA shall remain valid and enforceable in accordance with its terms.
The parties hereto have executed this agreement as of the date mentioned herein above.

**For Andhra Pradesh State Skill
Development Corporation**

**V. Hanuma Naik
Executive Director - ED**

Witness: -----

For



**PRINCIPAL
S.C.I.M. GOVT. DEGREE COLLEGE
TANUKU - 534 211, (W.G.Dt.)**

Witness: 

Memorandum of Understanding (MOU)

(Non Commercial)

For

Enrichment of Learning and Placement Assistance

Between

Sri Chitturi Indraiah memorial Govt. Degree & PG College
Tanuku

&

Sri Mullapudi Venkataraya Memorial Polytechnic College
Tanuku

1. Parties

MOU is made and entered into by and between the

Party 1: Department of Physics, SCIM Govt.Degree College,Tanuku

and

Party 2: SMVM Polytech. College,Tanuku

2.Purpose

To promote and enrich learning process and possible placement of the diploma students of **party 2** and for absorption of quality instructors for the **party 1**

3. Responsibilities of Parties

- a)The Final year students of **party 1** will teach, so as to enrich their learning experience for students of **party 2**
- b) Guest Lectures and short time trainings by the Faculty members of **party1** and **party 2** in their respective colleges
- c) Providing skill development programs for improvement of employability of the students
- d)Exchanging the facilities and the equipments in the laboratories.

4. Terms and Conditions

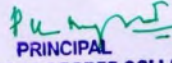
This MOU is effective upon the day and date signed and will be executed by the parties from December 2018 to December 2019 (1 Year). It may be terminated, without cause, by either party

5. Signatures

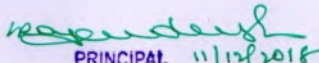
In witness whereof, the parties to this MOU through their duly authorized representatives have executed this MOU on the dates and days set out below, and certify that they read, understood, and agreed to the terms and conditions of this MOU as set forth herein.

The effective date of this MOU is the date of the signature last affixed to this page.

1. Sri Chitturi Indraiah memorial
Govt. Degree & PG College
Sri PVL Narayana (Principal FAC)


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2. Sri Mullapudi Venkataraya Memorial
Polytechnic College
Sri Y.Rajendra Babu Principal


PRINCIPAL 11/12/2018
SREE MULLAPUDI VENKATARAYA MEMORIAL
POLYTECHNIC, TANUKU - 534 211

DEPARTMENT OF COMPUTER SCIENCE

MOU'S

MOU WITH SASI AUTONOMOUS COLLEGE, T.P.GUDEM ON 12-12-18



MOU'S

MOU WITH SASI DEGREE COLLEGE,TANUKU ON 14-02-19

From

12-Dec-2018

The Principal,

Tanuku

SCIM Government Degree College,

Tanuku.

To

The Principal,

SCIM Government Junior College,

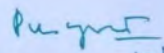
Tanuku..

Sub: Exchange of services of both colleges regarding MOU.

We are happy to inform you our college is going to NAAC 3rd cycle and in this aspect as per new guidelines of NAAC, we request your esteemed college, to spare the services of your senior and experienced staff especially in computer science department. Also our computer science department faculty members will reciprocate the same. In the light of above events we wish to have MOU from your institute.

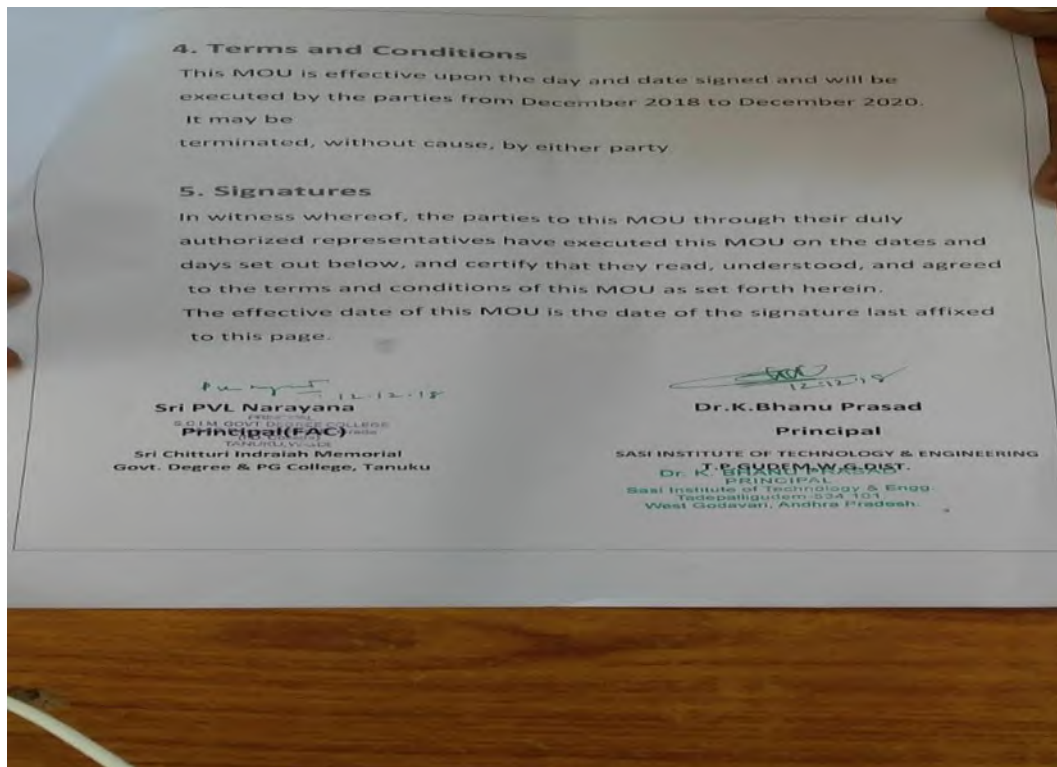
Thanking you sir,

Yours sincerely


(PVL Narayana)

12/12

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S.C.I.M. GOVT DEGREE COLLEGE
NAAC Reaccredited 'B' Grade
(I.D. College)
TANUKU, W.G.D.



Activity	Name	Designation	Date
Prepared by	Mr G Chandrasekhar	Lecturer in Mathematics	21-09-2020
Reviewed by	Mr P V L Narayana	Lecturer in Physics	23-09-2020
Approved by	Dr.N.Venkateswara Rao	Principal	25-09-2020



GOVERNMENT OF ANDHRA PRADESH
COMMISSIONERATE OF COLLEGIATE EDUCATION
Jawahar Knowledge Centers

Introduction of
Short-Term Skill Oriented Courses



IIT Bombay



Spoken Tutorial



Courses

Arduino QCad
Advanced DWSIM Drupal
Python C++ Ruby Scilab eSim
Ngspice Blender HTML PERL Tux
Linux AWK Koha Libreoffice Bio
GIMP OpenFOAM Latex Python
Linux BASH C/C++ Java
Inkscape GIT Jmol Xfig
OpenModelica Application Xfig
GeoGebra ExpEYES Avogadro
Moodle NetBeans GChemPaint
Cell Designer PHP & MySQL

Introduction to IoT
Introduction to Cybersecurity
Cybersecurity Essentials
NDG Linux Unhatched
NDG Linux Essentials
CLA: Programming Essentials in C
CPA: Programming Essentials in C++
PCAP: Programming Essentials in Python
Mobility Fundamentals
Get Connected
Entrepreneurship
IoT Fundamental Course:
Connecting Things
Big Data & Analytics
IoT Security
Cisco Certified Network Associate (CCNA)
Cisco Certified DevNet Associate (DevNet)

100 Colleges

500 Faculty

25,000 Students

Target

50 Colleges

100 Faculty


10,000 Students
(Phase I & II)





CCNA 7.0 Course Outlines

Intro to Networks (ITN)	Switching, Routing, and Wireless Essentials (SRWE)	Enterprise Networking, Security and Automation (ENSA)
Networking Today	Basic Device Configuration	Single-Area OSPFv2 Concepts
Basic Switch and End Device Configuration	Switching Concepts	Single-Area OSPFv2 Configuration
Protocol Models	VLANs	WAN Concepts
Physical Layer	Inter-VLAN Routing	Network Security Concepts
Number Systems	STP	ACL Concepts
Data Link Layer	<u>Etherchannel</u>	ACLs for IPv4 Configuration
Ethernet Switching	DHCPv4	NAT for IPv4
Network Layer	SLAAC and DHCPv6 Concepts	VPN and IPsec Concepts
Address Resolution	FHRP Concepts	QoS Concepts
Basic Router Configuration	LAN Security Concepts	Network Management
IPv4 Addressing	Switch Security Configuration	Network Design
IPv6 Addressing	WLAN Concepts	Network Troubleshooting
ICMP	WLAN Configuration	Network Virtualization
Transport Layer	Routing Concepts	Network Automation
Application Layer	IP Static Routing	
Network Security Fundamentals	Troubleshoot Static and Default Routes	
Build a Small Network		

 New/significantly changed content

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is signed on the last date of signatures below ("Effective Date") between Commissionerate of Collegiate Education, Govt of Andhra Pradesh having its office at ANR Towers, 1st Floor, Prasadampadu, Vijayawada, Andhra Pradesh- 521108 (hereinafter called as CCE, Govt of Andhra Pradesh)

and

Cisco Systems India Private Limited ("Cisco") having its registered office at SEZ, Cessna Business Park, Marathahalli-Kadubeesanahalli Outer Ring Road, Kadubeesanahalli Village, Varthur Hobli, Bengaluru 560 103, Karnataka, India (hereinafter called "Cisco"),

hereinafter, each a "Party" or together, "the Parties".

The Parties have been discussing a proposed collaboration in the area of **"Skill Development, IT Education and Workforce Development Programs"** ("Collaboration Areas").

Cisco Networking Academy is a global workforce development program for learning institutions and individuals worldwide. More than 10.9 million people have joined the Networking Academy and become a force for change in the global economy since 1997.

Networking Academy is one of the pillars of Cisco's Corporate Social Responsibility and delivers classroom instruction, online teaching materials, interactive tools, and hands-on learning to students from every socio-economic background, so that they can develop the knowledge and skills required to succeed in a technology-driven market.

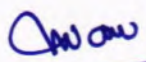
Now the Parties agree as follows:

A. NON-BINDING BUSINESS TERMS.

The Parties understand that this MOU is intended only to summarize the current business understanding of the Parties with respect to the Collaboration Areas and to facilitate their further discussions regarding certain objectives of the proposed partnership, as more fully described in Exhibit A, which are non-binding on the Parties. The terms and objectives set forth in Exhibit A shall be used for discussion purposes only and shall not be deemed to create any rights or obligations for or on behalf of any Party.

The Parties hereby acknowledge and agree that either Party may unilaterally terminate all negotiations at any time without any obligation or liability by giving the other party written notice. The Parties agree to proceed at their own risk and expense regarding the subject matter of this MOU until the execution of the definitive agreements if any or termination of negotiations, whichever is earlier. This MOU is non-exclusive and neither Party shall be precluded from entering into similar transactions with any third parties.

Each Party acknowledges that the other Party has not given it, nor has it relied on, any representations or assurance of future revenues, sales opportunities or profits arising from or in connection with the subject matter of this MOU. The Parties acknowledge that neither Party is justified in acting in reliance upon any promises nor representations of present intention purported to be contained in this MOU. Nothing in this MOU will exclude any liability which one party would otherwise have to the other party in respect of any statements made fraudulently.


15/10/20

CISCO CONFIDENTIAL



B. BINDING TERMS

The Parties hereby acknowledge and agree that the following subsections under this Section B (Binding Terms) shall be binding and create legal rights and obligations on the Parties.

1. Confidentiality

In this MOU "Confidential Information" means any information or data, irrespective of the form and nature thereof, that is confidential or proprietary to the Party disclosing such information ("Discloser") to the other Party ("Recipient"), including, but not limited to technical know how, specifications, designs, models, software, techniques, drawings, processes, as well as industrial and intellectual property rights, business information, trade secrets, customer lists, financial information, process, costs, sales and marketing plans, information posted on their respective websites or any other information with the Recipient knows or reasonably ought to know is confidential, proprietary or trade secret information of the Discloser.

The Recipient shall at all times, both during the term of this MOU and for a period of at least three (3) years after its expiration or termination, keep in trust and confidence all such Confidential Information, and shall not use such Confidential Information other than for the purpose of fulfilling its obligations under this MOU, nor shall the Recipient disclose any such Confidential Information to any third party without the Disclosing Party's prior written consent. Upon termination of this MOU or written request from the Discloser, the Recipient shall, within fifteen (15) days from such termination or request, return all Confidential Information and any and all copies thereof to the Discloser, or at the Discloser's option, destroy the Confidential Information and any and all copies thereof, and certify such destruction

The obligations of confidentiality set forth herein shall not apply to information which;

- a. Was rightfully in possession of or known to the Recipient without any obligation of confidentiality prior to receiving it from the Discloser;
- b. Is, or subsequently becomes, legally and publicly available without breach of this MOU;
- c. Is rightfully obtained by the Recipient from a source other than the Discloser, without any obligation of confidentiality; or
- d. Is developed by or for the Recipient without use of the Confidential Information.

The Recipient may only disclose Confidential Information pursuant to a valid order issued by a court or governmental agency, provided that the Recipient provides the Discloser:

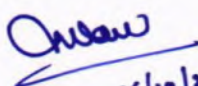
- a. Prior written notice of such obligation; and
- b. The opportunity to oppose such disclosure or obtain a protective order.

The Confidential Information shall remain the property of the Discloser and no license to any existing or future intellectual property rights or Confidential Information is granted or implied under this MOU.

All Confidential Information is provided "AS IS". The Discloser shall not be liable for any inaccuracy or completeness of the Confidential Information, nor are there any express or implied representations or warranties by either party to the other, including with respect to the infringement of any intellectual property rights or any right of privacy, or any rights of third persons.

2. Scope

To this end, Commissionerate of Collegiate Education, Govt of Andhra Pradesh (CCE) and Cisco have decided to work together for the purpose of expanding digital skills in the identified up to 50


15/10/20

CISCO CONFIDENTIAL



Govt Degree Colleges located in various parts of the state, the details of which are provided in Exhibit A below. All the students in identified colleges will have access to self-learning courses available on the NetAcad portal. CCE will recommend 'Instructor-led' courses to identified colleges.

Cisco and CCE have mutually agreed that this program will be implemented by EduSkills Foundation for next 3 years subject to yearly performance reviews. Metrics for the review will be referred from point 3 of the exhibit A document.

The scope of this MOU as described above does not cover any development work, testing, licensing, distribution, support, sales, or maintenance. Should the Parties decide to pursue such matter that is outside the scope of this MOU, the Parties shall enter into a development, license, distribution, or other appropriate written agreement(s) accordingly. Projects initiated by Cisco directly through its affiliates or their channel partners in compliance with this MOU is for the purposes of promoting the objectives set out herein and not for resale, remarketing or distribution, rent, lease or for other use that would be inconsistent with the stated purpose of this MOU.

3. Publicity

The Parties hereby agree that no press release or other public announcements regarding this MOU or any agreements contemplated thereby shall be made without prior review and written agreement signed by a duly authorized representative of the other Party.

4. Term and Termination

The Parties agree that this MOU shall be effective as of the Effective Date and shall continue in effect until the earliest occurrence of one of the following: (1) the execution of a definitive MOU or definitive agreement relating to the scope of this MOU; (2) written notice by one Party to the other of termination of this MOU; or three (3) years from the Effective Date of this MOU. Section B (including all subsections) shall survive any termination of this MOU. Upon expiry of the Term, it is the intention of the Parties to further progress the solutions initiated under this MOU towards overall achievement of the objectives and outcomes contemplated herein. CCE shall, to this extent, endeavor to continue maintaining and promoting such solutions and projects to further the objectives set forth in the MOU.

5. Limitation of Liability

Except for liability relating to either Party's breach of the other Party's confidential information or intellectual property rights, in no event shall either Party be liable to the other Party for any direct, indirect, incidental, special, punitive or consequential damages or loss of profits, lost revenue or loss of data.

Notwithstanding the foregoing, nothing in this MOU shall limit the Parties liability for bodily injury or death caused by its negligence or its liability in the tort of deceit.

6. Export, Re-Export, Transfer & Use Controls

The products and technology (whether supplied directly or indirectly) ("Products and Technology") by Cisco under this MOU are subject to export controls under the laws and regulations of the United States ("U.S."). CCE shall comply with such laws and regulations governing export, re-export, transfer and use of Cisco Products and Technology and will obtain all required U.S. and local authorizations, permits, or licenses. Cisco and CCE each agree to provide the other information, support documents, and assistance as may reasonably be required by the other in connection with securing authorizations or licenses. Information regarding compliance with U.S. export, re-export, transfer and use laws may be located at the following URL: http://www.cisco.com/wwl/export/compliance_provision.html. The Customer's obligations

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under this Section shall survive the expiration or termination of the MOU.

7. Intellectual property rights

Each Party will retain the exclusive rights, title and ownership of all its pre-existing Intellectual Property or independently developed, Confidential Information and materials (including, without limitation, proprietary ideas, sketches, diagrams, text, know-how, concepts, proofs of concepts, artwork, software, algorithms, methods, processes, identifier codes or other technology) owned or developed by such Party, and no license to the same is intended to the other party, unless agreed separately under specific definitive agreements.

8. No Partnership

Execution of this MOU and participation in the activities described herein is not intended to, and shall not be construed to, create or constitute a franchise, joint venture, partnership, or other joint business relationship between Cisco and CCE. CCE acknowledges that Cisco has not given it, nor has it relied on, any representations or assurances of future revenue, sales opportunities or profits arising from participation in the activities described in this MOU.

9. Governing laws, jurisdiction and dispute resolution:

This MOU shall be subject to and governed by the laws of India and the courts in Bengaluru shall have exclusive jurisdiction over any claim arising under this MOU. Notwithstanding the foregoing, either Party may seek interim injunctive relief in any court of appropriate jurisdiction with respect to any alleged breach of such Party's intellectual property or proprietary rights.

10. Compliance with laws:

The Parties hereby represent and warrant that they shall not take or cause to be taken, any action or permit or authorize any action which will render Cisco liable for a violation of the U.S. Foreign Corrupt Practices Act, or other applicable laws, which prohibits the offering, giving or promising to offer or give, directly or indirectly, money or anything of value to any official of a government, political party or instrumentality thereof in order to assist it or Cisco in obtaining or retaining business and the Parties will not violate or cause Cisco to violate such Act. Cisco strives to maintain the highest standards of business integrity and, accordingly, if a Party has any cause for concern regarding any business practices these should be reported to Cisco at ethics@cisco.com.

11. Costs

Unless otherwise agreed upon in writing, each Party shall bear its own costs and expenses arising in connection with this MOU and the possible negotiations, completion and implementation of definitive Agreements if any, including but not limited to costs of experts, consultants, lawyers and travel expenses.

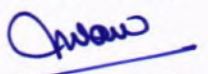
12. Assignment

Parties shall not assign, sell, transfer, or in any way encumber its interest under this MOU without obtaining the prior written consent of the other Party hereto.


13. Amendment

This MOU may be amended at any time by the mutual written assent of the Parties.

14. Severability.


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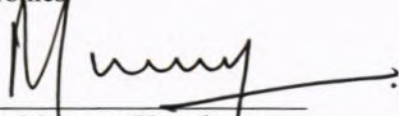
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Should any portion of this MOU be determined to be illegal or unenforceable, the remainder of the MOU shall continue in full force and effect, and either party may renegotiate the terms affected by the severance.

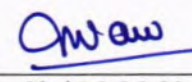
IN WITNESS WHEREOF, the parties hereto have executed this MOU by persons duly authorized as of the date and year first above written.

ACCEPTED AND AGREED:
Cisco Systems India Private Ltd.,
Electronics

By: 
Name: Murugan Vasudevan
Title: Regional Manager, Social
Innovation Group (SIG), India & S.Asia

Date: 15th Oct 2020

ACCEPTED AND AGREED:
Commissionerate of Collegiate Education
Govt of Andhra Pradesh

By: 
Name: Shri M. M. Nayak (IAS)
Title: Special Commissioner
Commissionerate of Collegiate Education

Date: 15th Oct 2020

EXHIBIT A

NON-BINDING BUSINESS TERMS

THIS PROPOSED BUSINESS TERM SHEET DOES NOT CONSTITUTE NOR CREATE, AND SHALL NOT BE DEEMED TO CONSTITUTE NOR CREATE, ANY LEGALLY BINDING OR ENFORCEABLE OBLIGATION ON THE PART OF EITHER PARTY. EACH PARTY AGREES THAT IT SHALL NOT BE ENTITLED TO DAMAGES OF ANY KIND IN THE EVENT THAT THE OTHER PARTY DETERMINES, IN ITS SOLE DISCRETION, NOT TO PURSUE THE TRANSACTION PROPOSED IN THIS NON-BINDING BUSINESS TERM SHEET. THIS EXHIBIT A SHALL BE EFFECTIVE AS OF THE EFFECTIVE DATE AND SHALL EXPIRE OR TERMINATE IN ACCORDANCE WITH THE MOU.

1. Introduction:

Cisco Networking Academy is a global education program that teaches students how to design, build, and secure computer networks for increased access to career and economic opportunities. It provides online courses, interactive tools, and hands-on learning activities to help students prepare for ICT careers in virtually every type of industry. Networking Academy helps students build 21st Century skills such as collaboration and problem solving by encouraging practical application of knowledge through hands-on activities and network simulations.

Networking Academy teaches ICT skills to students from virtually every socio-economic background and region of the world. The courses help narrow the technology skills gap by preparing individuals for careers in the new global economy. Since 1997, Networking Academy has grown from a small-scale to become the world's largest e-learning program and Cisco's largest corporate social responsibility program operating in 165 countries. More than 2 Million students develop ICT skills through the program each year. Networking Academy was launched in India in 1999. Over the past 19 years Cisco has supported the training of more than 400,000 students through public-private partnerships with higher educational institutions, vocational schools, public sector agencies, and nonprofits across India.

2. Proposed Obligations of CCE, Govt of Andhra Pradesh:

- Identify up to 50 Govt degree colleges those meets the program requirements to launch Cisco NetAcad program.
- Plan & execute faculty & students engagement activities to create awareness for student enrolment in self-learning courses.
- Organise training for instructors from all identified colleges. Instructor training duration will differ based on the courses offered. Training logistics will include space, general utility (electricity, water, and internet connectivity), trainers and trainee's food and accommodation, lab set up, individual laptops, etc.
- Each degree college will be required to enroll as an independent Networking Academy via the membership agreement process and should adhere to following pre-requisites:
 - i) Provide high speed broadband connectivity, computer labs for relevant courses (based on min requirements shared by Cisco), and classroom IT set-up.
 - ii) Identify upto 2 (Two) instructors from each institution with required qualification like Engineering/MCA in Computer Science/IT/Electronics, etc. or experienced diploma holders to receive Instructor Training.
 - iii) Ensure that the identified centres must have the minimum lab requirements for ITE in all the centers. CCNA labs are recommended for all the centers which choose to offer CCNA. Refer to the Scope and Sequence document provided by Cisco for necessary equipment list in each academy.

Participating College's roles & responsibilities:

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- Commitment to utilizing the Cisco Academy "Netspace" learning management system for student enrolment, course delivery, class assignments & assessments.
- Keep record of each student since enrolment to employment & report quarterly to Cisco & CCE, Govt of Andhra Pradesh.
- Maintain a healthy student count & ensure quality delivery of the courses.
- Responsible for the academy support center fee "ASC fee".
- Responsible for the Instructor training fee "ITC fee".

*If the identified centre does not deliver the courses as prescribed / specified by Cisco Networking Academy, then CCE, Govt of Andhra Pradesh and Cisco will have the right to identify an alternate institution for the pilot.

3. Proposed Obligations of Cisco:

Cisco will either directly or through its authorized training partners as may be applicable:

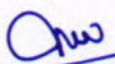
- Enroll identified colleges as Cisco Networking Academy via membership agreement process. This shall be subject to the institutions meeting Cisco Networking Academy's program requirements.
- Provide access to learning management system (LMS) to deliver the courses.
- Provide course completion certificate to the enrolled students who successfully complete Cisco Networking Academy course
- Access to workforce development programs such as:
 - Women Rock IT (WRIT): designed to both inspire young women to consider careers in IT as well as support and motivate those who are already on that journey.
 - Find Yourself In The Future (FYIF): A career oriented support program for the students from technology background.

4. Proposed Joint Obligations, if any:

The Parties agree for a quarterly meeting of representatives. Such meetings will be organised and hosted by Cisco (either face to face or any assisted technology like TelePresence or Webex) for the purpose of assessing how the co-operation is progressing and to identify areas where it could be strengthened. In addition, if there are any issues that arises in the execution of this program, then, the parties will mutually address and resolve such issues during these review meetings.

5. Special Terms and Conditions:

Any implementation of the objectives / obligations shall be subject to separate definitive agreement(s) and such definitive agreement(s) shall be subject to internal approval by Cisco and CCE, Govt of Andhra Pradesh.


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Annexure				
Commissionerate of Collegiate Education				
JKC Monitoring Cell				
CISCO - Edu Skills - Training Batch - I				
Date:10.12.2020 - 27.12.2020			Time : 10.30 AM - 5.30 PM	
S.No	Name of the College	Name of the Faculty	E-mail ID	Remarks
1	Government Degree College (Men), Srikakulam	J.Sharamila Rani	sharmilarani.j@gmail.com	
2	Government Degree College (Women), Srikakulam	S Vani Kumari	vanikumari.s@gmail.com	
3	Government Degree College, Tekkali	Dr.Akula Siva Prasad	siva.hod@gmail.com	
4	Government Degree College, Salur	Gopathoti Sumalatha	sumalathagopathoti@gmail.com	
5	Dr. V. S. K. Government Degree College (Autonomous), Visakhapatnam	D.V.Raghava Swamy	swamyraghava@gmail.com	
6	Government Degree College (Women), Visakhapatnam	D. Aruna Padma	arunapadma.b@gmail.com	
7	Government Degree College, Paderu	S A V S Sambha Murthy	sivakotimurthy45@gmail.com	
8	Government Degree College (Autonomous), Rajahmundry	Suneel Kumar Duvvuri	suneelcs@gcrjy.ac.in	
9	A.S.D. Government Degree College for Women (Autonomous), Kakinada	N.N.Subhramanyeswari	eswari.velugu@gmail.com	
10	Pithapur Rajah's Government Degree College, Kakinada	G.B.V. Padmanadh	padmanadh@gmail.com	
11	Government Degree College, Ravulapalem	Venu Vemulapati	venu.v899@gmail.com	JKC M
12	Government Degree College (Autonomous), Tuni	Sridhar. Namballa	sridhar.namballa@gmail.com	
13	Government Degree College, Chintalapudi	R Ashok Kumar	rebbaashok@gmail.com	
14	Government Degree College, Jangareddigudem	Dr K.Satya Rajesh	ksatyarajeshcse@gmail.com	
15	Sri. A. S. N. M. Government Degree College (Autonomous), Palakol	M Kiran Kumar	kirankumarmosuganti@gmail.com	JKC M
16	Sri Chitturi Indiraiah Memorial Government Degree & PG College, Tanuku	M.Rajini	rajini.somarpu@gmail.com	
17	Smt. Velagapudi Durgamba Government Degree College (Women), Nidadavole	E Jyothi Kiranmayi	jkiranmayi1@gmail.com	
18	Government Degree College, Avanigadda	A.Siva Nagaraju	anr9922@gmail.com	JKC M
19	SRR & CVR Government Degree College (Autonomous), Vijayawada	B.Rajkumar	brajkumar.3010@gmail.com	JKC M
20	V. S. R. Government Degree College, Movva	N.Swarnajyothi	swarnajyothi117@gmail.com	
21	Government Degree College for Women (Autonomous), Guntur	N. RajyaLakshmi	rajigdc81@gmail.com	
22	Sri. A. B. R. Government Degree College, Repalle	P.Arun Kumar	arunkumar.potti@gmail.com	
23	S. G. K. Government Degree College, Vinukonda	D.Siva Phanindra	daggubatisivaphanindra@gmail.com	

S.No	Name of the College	Name of the Faculty	E-mail ID	Remarks
24	Y. A. Government Degree College for Women, Chirala	K.M.S.Sailaja Rani	sailajakare@gmail.com	
25	K. R. K. Government Degree College, Addanki	Sri K.Ravindra	ravi.btech2002@gmail.com	
26	Tikkavarapu Rami Reddy Government Degree College, Kandukur	J.Hanumantha Rao	hanucs2000@gmail.com	
27	D. K. Government Degree College for Women (Autonomous), Nellore	Smt B. Vidhyullatha	chvidyullathalucky@gmail.com	
28	Government Degree College, Naidupeta	Ramachandra Polireddi	polireddyram@gmail.com	
29	Sri VSSC Government Degree College, Sullurpet	B Lakshmi	jlr.lakshmi@gmail.com	
30	M. R. R. Government Degree College, Udayagiri	Sri.B.Peda Narayana	narayan.sye@gmail.com	
31	PRR&VS Government Degree College, Vidavalur	G.Krishna Vasu Deva Rao	g.vasu1215@gmail.com	
32	Visvodaya Government Degree College, Venkatagiri	Ch. Prasad	chprasad18@gmail.com	
33	Government Degree College (Women), Srikalahasti	B. Durga Anuja	anujabalireddi@gmail.com	
34	P. V. K. N. Government Degree College, Chittoor	Sri. M. Samuel John	write2samuel@gmail.com	
35	Subharam Government Degree College, Punganur	S.Saravana	ssaravana_ssi@yahoo.co.in	
36	S. V. A. Government Degree College, Srikalahasti	Dr. B. Kavitha	ballikavitha@yahoo.co.in	
37	Government Degree College, Nagari	Mr. E.Murali Mohan Reddy	emmreddy@yahoo.com	
38	Sanjay Gandhi Government Degree College, Piler	A.Ravi Prasad	dr.ravis007@gmail.com	
39	Government Degree College for Women, Madanapalle	K.Adilakshmi	kattaadilakshmi@yahoo.com	
40	Government College for Men (Autonomous), Kadapa	G. Dayanandam	gdayanandam@gcmkadapa.ac.in	
41	SKR & SKR Government Degree College for Women (Autonomous), Kadapa	A.Haritha	harithaavvaru@gmail.com	
42	S. C. N. R. Government Degree College, Proddatur	M.Pramod Kumar	mukthipudi@gmail.com	
43	K. V. R. Government College for Women (Autonomous), Kurnool	G.Girija Rani	girija.gknl@gmail.com	
44	Government Degree College for Men, Kurnool	M.Sunil Kumar Reddy	sunil.rgm@gmail.com	
45	Silver Jubilee Government Degree College (Autonomous), Kurnool	Sri P. Poturaju	poturaju.puppala@gmail.com	
46	PSC & KVSC Government Degree College, Nandyal	Y.Srinivasulu	srinivasulu120@gmail.com	
47	Government Degree College (Autonomous), Ananthapur	A. Bhanu Prakash Reddy	reachmeatbhanu@gmail.com	
48	K. S. N. Government Degree College (Women), Ananthapur	P.Sindhuri	sinduparanandi4@gmail.com	JKC M
49	K. T. S. Government Degree College, Rayadurgam	Manoj Prabhakar Darsi	manoj07573@gmail.com	
50	N. S. P. R. Government Degree College (Women), Hindupur	A.Vineela	vineela17@gmail.com	

**PROCEEDINGS OF SPECIAL COMMISSIONER OF COLLEGIATE EDUCATION
VIJAYAWADA, ANDHRA PRADESH**

Present: Sri.M.M.NAYAK, IAS

Re.No.155/ JKCMC/CISCO-EduSkills Programme 2020-21, dated: 09 /12/2020

Sub: CISCO –Edu skills CCNA Master Training Programme 2020-21 – Reg.

Commissionerate of Collegiate Education had entered MoU with CISCO-EduSkills with a focus on e skilling in Networking and computational skills with a emphasis to 21st century skills through JKC Platform. This programme has launched On 15th October 2020 and all 50 Govt Colleges as now recognized as **Cisco Networking Academy (CNA)** for 2020-2023 (Three Years).

For this programme all the Regular Computer science faculty (88Nos.) and few JKC mentors (42Nos.) shall be trained in 3 batches from 10.12.2020 to 06.02.2021. After the training and certification they are termed as **Master Trainers for the CCNA Programme**.

Benefits of CCNA training to the Faculty:

- Given life time credentials for CISCO Net Acad portal
- Life time membership by CCNA as Master Trainer/Instructor
- Get discounted vouchers for “Global Certifications”
- Full featured cloud based learning
- Can enroll any number of students in any college
- Frequent refresher training to faculty quarterly
- Free to attend instructor conference and seminar

Schedule of Training:

Batch	Tentative Dates	No of Faculty	Total days
I	10.12.2020 to 27.12.2020	50	18
II	28.12.2020 to 16.01.2021	50	18
III	18.01.2021 to 06.02.2021	30	18

Training details:

- Training Hours: 10:30 am to 5:30 pm every day (Including self study hours)
- Total of 07 hours/day for 18 days
- Faculties will undergo assessment every day after training hours.
- **NO absence is recommended during** the training.
- Training will be delivered through Cisco WebEx.

System Requirement:

- Laptop / Desktop, Good Internet Connectivity, Webcam is Mandatory

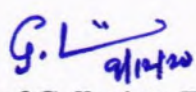
Hence all the selected faculty/Mentors for this training programme are instructed to maintain strict attendance. Principals of Concerned colleges should relieve the lecturers/mentors for this training programme in the given dates shown in the Annexure. Their absence for the 18 days may be treated as ON-DUTY. Any deviation in this regard shall be viewed seriously

Enclosures:

Annexure - List of Lecturers (Phase -I)
CCNA 7.0 Course Out lines

**Sd/- Sri.M.M.Nayak, IAS
Special Commissioner of Collegiate Education**

Copy To
Principals of 50 Govt. Degree Colleges
RJDCes of Rajahmundry, Guntur and Kadapa
AGO and all Academic Cell members, O/o CCE


For Spl. Commissioner of Collegiate Education



Memorandum of Agreement

This Memorandum of Agreement is made between
**Commissionerate of Collegiate Education in collaboration with State Project
Directorate, RUSA , Government of Andhra Pradesh**
and
Spoken Tutorial Project, IIT Bombay (ST- IIT Bombay)

The **Commissionerate of Collegiate Education, Government of Andhra Pradesh** is created to promote quality education, giving special attention to the areas located in backward and rural areas. It also strengthens the women education at undergraduate level and works towards educational opportunities for weaker sections of the society.

The **Spoken Tutorial project developed by IIT Bombay** for MHRD, Government of India is the initiative of the National Mission on Education through Information and Communication Technology (NMEICT), launched by the Ministry of Human Resources and Development, Government of India, to advocate and popularize numerous Open Source software and their utilization.

Spoken Tutorial project intends to provide opportunity to conduct software training from ST-IIT Bombay to all the Government Degree Colleges (GDCs) in Andhra Pradesh. As the programme is funded by the National Mission on Education through ICT, MHRD, Government of India, Spoken Tutorial charges a nominal **annual User Fee of Rs.25000/year/college (Rupees Twenty thousand Only)**. **Spoken Tutorial agreed to charge Rs.25.00 Lakhs (Rupees Twenty Five Lakhs Only for 100 Colleges & 55 College at Free of Cost) to offer training to faculty and students of all the 155 Government Degree Colleges** situated in Andhra Pradesh. The program will provide the following benefits to the students of GDCs under purview of CCE, AP

Students and Teachers receive hands on training through FOSS (Free and Open Source Software) like Linux, Scilab, LaTeX, PHP & MySQL, Java, C/C++, Libre Office etc. The students who complete the required training hours will be awarded Certificates by Spoken Tutorial Project, IIT Bombay.

The training enhances IT, Software skills and employability for the students and **any number of students and faculty can take any number of courses and Certificates in a year with User Fee of Rs. 25.00 Lakhs/year/155 GDCs across the State.**

The Commissionerate of Collegiate Education (CCE), Andhra Pradesh State and Spoken Tutorial Project, IIT Bombay does hereby agree to the following broad terms of cooperation as under:

Commissionerate of Collegiate Education shall-

- Identify a Chief Central Co-ordinator from the department who will actively work and co-ordinate with Spoken Tutorial team, IIT Bombay to roll-out and introduce the project into all degree colleges in the state.
- Put up the signed agreement note on the CCE website along with Spoken Tutorial site link and Andhra Pradesh Training Manager Ms.Sanchita Samant's contact details and issue circular to all the Principals of Government Degree Colleges to introduce and roll-out training in colleges.
- Conduct a Master training program for a faculty member in each GDC through Faculty Development Training Program for running Software training SELF learning way in their respective Colleges as one of the initiatives under capacity building.
- Issue instructions to all the GDCs to introduce the Spoken Tutorial based software training in the GDCs.
- Have a monitoring system on department's website <http://www.apcce.gov.in/> to track the progress made by the different

colleges, suggest bi-monthly reports from colleges to CCE and ST, IIT Bombay.

The Spoken Tutorial Project, IIT Bombay shall-

Work as a mentor for all GDCs in the Andhra Pradesh State, offer General IT Skills package in Telugu also.

Support the training and execution by CCE by providing manuals and continuous guidance at the unit level that is the Government Degree College.

Nominate a Representative who will work with the Faculty Development Training Program in CCE.

Provide required guidance and support for progression and higher levels of learning through advanced courses.

Issues Completion Certificates, who undergo training and qualifies the Online assessment test and participation Certificates to the students who undergo the training and do not take the Online test.

Provide the promotional materials like posters, brochures, leaflets, banners etc. to the CCE and the GDCs in AP.

General

This agreement is for a duration of one year from the date of signing and can be renewed and modified from time to time if necessary, based on mutual consent.

The interpretation of any clause will rest with CCE AP.

Now based on the above-mentioned promise(s), the parties put their signatures on this MoA on ...13/7/2020.

Chawla 13/7/2020
Sri. M.M.NayaK, IAS
Spl Commissioner of Collegiate Education
& State Project Director, RUSA
Government of AP

Shyama Iyer 14/7/2020
Mrs. Shyama Iyer
National Coordinator, Training
Spoken Tutorial Project
IIT Bombay